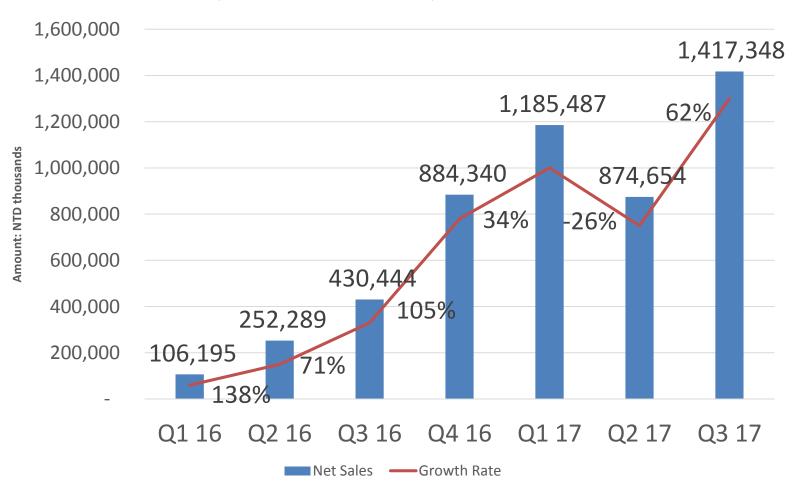


Egis Technology Inc. 2017 Q3





2016 Q1 \sim 2017 Q3 Net Sales



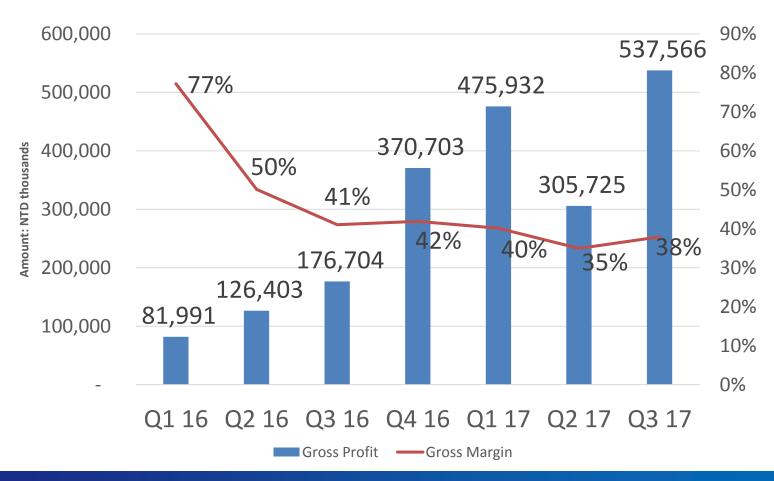


2016 Q1 \sim 2017 Q3 Gross Profit



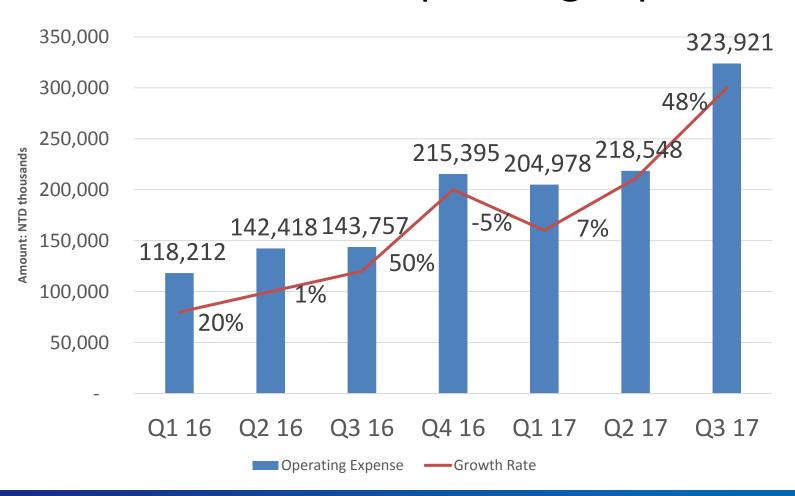


$2016~\mathrm{Q1}{\sim}2017~\mathrm{Q3}$ Changes in Operating Margin & Gross Margin



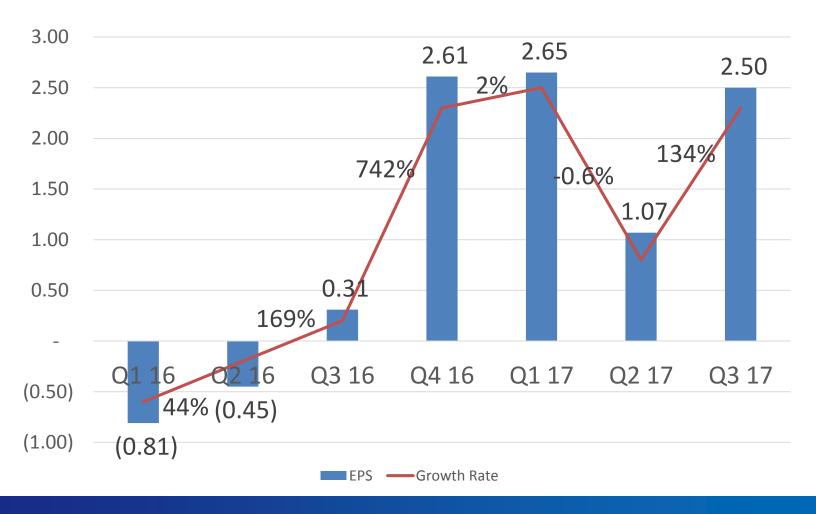


2016 Q1 \sim 2017 Q3 Operating Expense





$2016 \, \text{Q1} \sim 2017 \, \text{Q3} \, \text{EPS}$



Income Statement Summary Q3



Unit: NTD Thousands	Q3 17	Q3 16	Growth Rate
Net Sales	1,417,348	430,444	229%
COGS	879,782	253,740	247%
Gross Profit	537,566	176,704	204%
Gross Margin	38%	41%	-8%
Operating Expense	323,921	143,757	125%
Operating Expense %	23%	33%	-32%
Operating Income	213,645	32,947	548%
Operating Margin	15%	8%	97%
Non-operating Income and Expense	571	-7,264	108%
Income before Tax	214,216	25,683	734%
Income Tax	39,739	4,346	814%
Net Income (Loss)	174,477	21,337	718%
Net Margin	12%	5%	148%
Total comprehensive income	173,830	21,048	726%
EPS (NT\$)	2.50	0.31	706%

Income Statement Summary Q1~Q3



Unit: NTD Thousands	Q1~Q3 17	Q1~Q3 16	Growth Rate
Net Sales	3,477,489	788,928	341%
COGS	2,158,266	403,830	434%
Gross Profit	1,319,223	385,098	243%
Gross Margin	38%	49%	-22%
Operating Expense	747,447	404,387	85%
Operating Expense %	21%	51%	-58%
Operating Income	571,776	-19,289	3064%
Operating Margin	16%	-2%	772%
Non-operating Income and Expense	-29,655	-5,347	455%
Income before Tax	542,121	-24,636	2301%
Income Tax	107,855	41,010	163%
Net Income (Loss)	434,266	-65,646	762%
Net Margin	12%	-8%	250%
Total comprehensive income	432,373	-64,749	768%
EPS (NT\$)	6.22	-0.95	755%

Balance Sheet

gis
Technology

		Technology
Unit: NTD Thousands	Q3 17	Q3 16
Current assets		
Cash and cash equivalents	1,420,430	468,002
Notes and accounts receivable, net	633,298	253,518
Inventories	270,138	312,922
Prepaid expenses and other current assets	44,098	25,196
Total Current assets	2,712,851	1,406,203
Non-Current assets		
Credit goodwill	106,827	106,827
Total Non-Current assets	356,870	299,482
Total Assets	3,069,721	1,705,685
Current liabilities		
Short-term borrowings	388,145	109,311
Notes and accounts payable	291,838	141,145
Accrued expenses and other curent liabilities	272,251	137,049
Total Current liabilities	1,051,484	392,069
Non-Current liabilities		
Deferred tax	1,285	-
Total Liabilities	1,052,769	392,069
Total Equity	2,016,952	1,313,616
Current Ratio	258%	359%
Debt_ratio	34%	23%



Guidance

- Full year shipment target to major customer is in line with our expectation
- Cost down effort on foundry suppliers will be effective in early 2018 together with our new sensors shipment.
- Diversification on customers portfolio in China market will be starting in early next year
- More R&D effort in optical solution targeting new fingerprint high-end application and targeting shipment in second half next year.
- Higher OPEX in Q4 due to fast growing business in China and Korea market expansion
- Higher inventory level in Q4 to prepare new shipment in early next year.
- Optical sensor has been provided to customer for verification as planned
- Next generation optical sensor for full screen sensing solution is underdevelopment.



Market

- China mobile phone fingerprint sensor attachment rate continues to increase and more market penetration to boost sales in China
- More biometric sensing technology such as Iris and 3D facial recognition will be used in High-end models as complimentary security solution to fingerprint sensing

- Fingerprint sensor is still the most cost effective and best user experience in mobile device environment
- More application of fingerprint sensing in IOT, smart-card, automobile will be emerging in the near future

Thank you!

