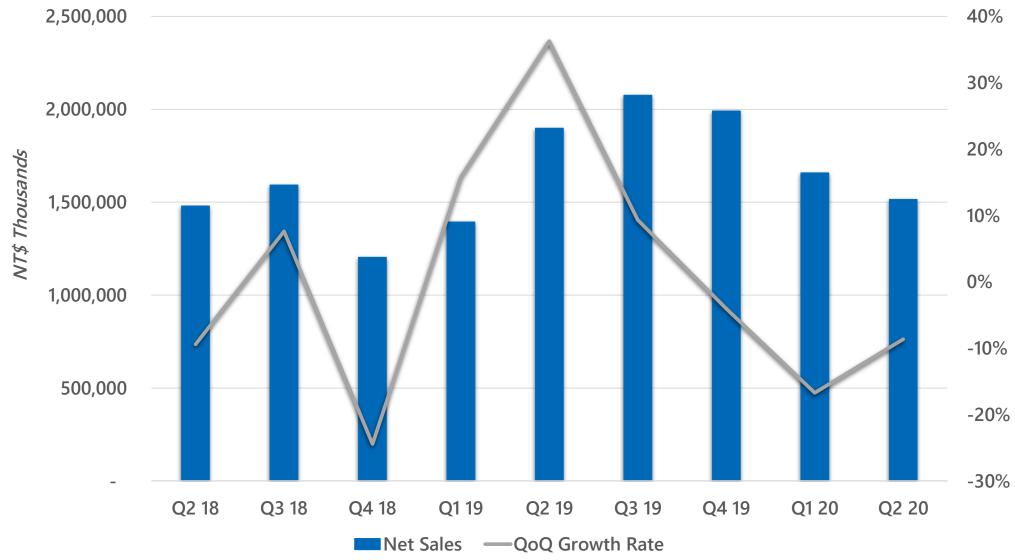
# Egis Technology Inc. 2020 Q2



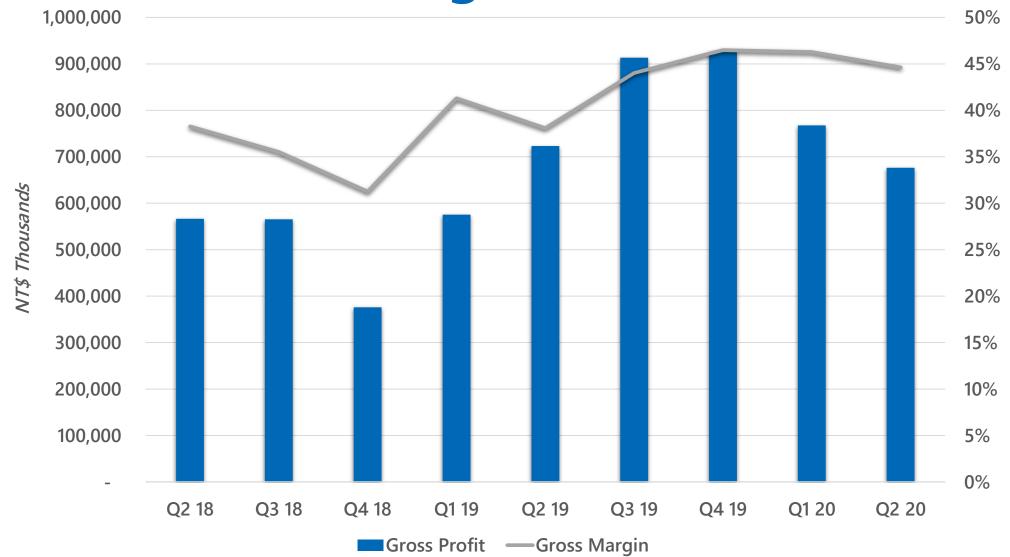
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### **Net Sales Trend**



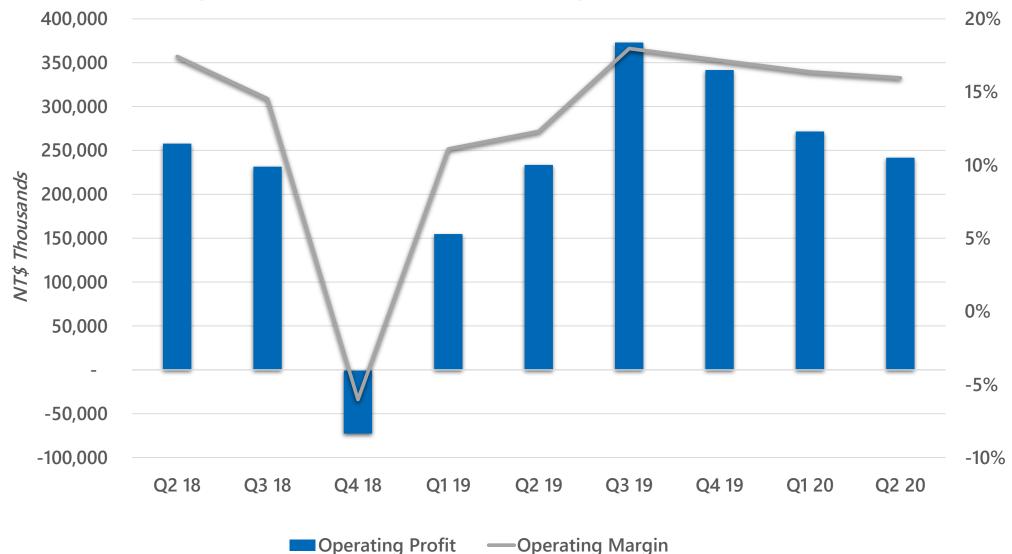


### **Gross Profit & Margin Trend**



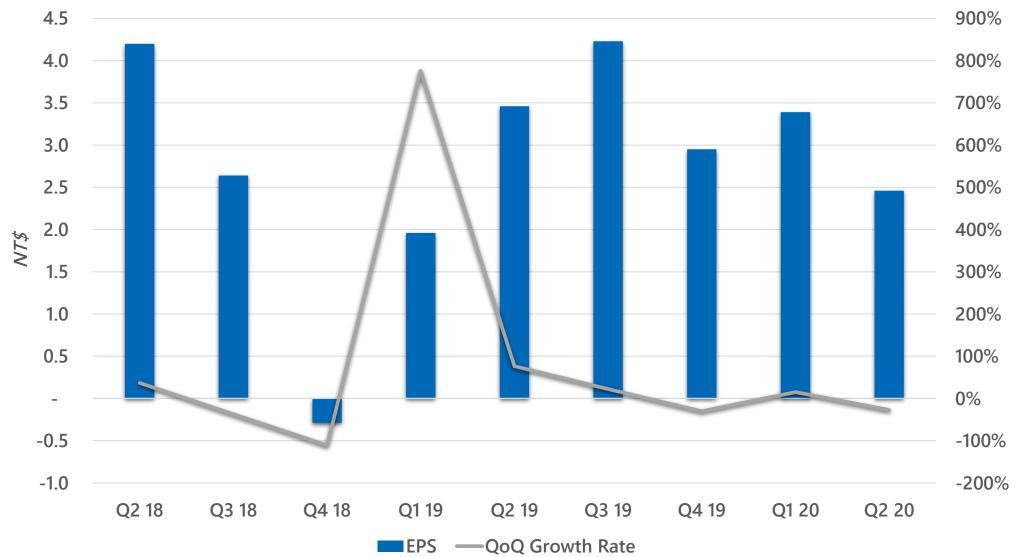


## **Operating Profit & Margin Trend**



—Operating Margin

#### **EPS**





### Income Statement 2020 Q2 vs. 2020 Q1

Unit: NT\$ Thousands	Q2 2020	Q1 2020	<b>Growth</b> Rate
Net Sales	1,515,098	1,658,359	-9%
COGS	839,000	890,939	
Gross Profit	676,098	767,420	-12%
Gross Margin	45%	46%	
Operating Expense	434,392	495,888	
Operating Income	241,707	271,531	-11%
Operating Margin	16%	16%	
Non-operating Income and Expense	(66,654)	29,246	
Income before Tax	175,053	300,778	
Income Tax	5,431	67,041	
Income after Tax	169,621	233,737	
Minority Interest	(316)	(802)	
Parent Net Income (Loss)	169,937	234,539	
Net Margin	11%	14%	
EPS (NT\$)	2.5	3.4	



### Income Statement 2020 Q2 vs. 2019 Q2

Unit: NT\$ Thousands	Q2 2020	Q2 2019	Growth Rate
Net Sales	1,515,098	1,898,529	-20%
COGS	839,000	1,175,578	
Gross Profit	676,098	722,952	-6%
Gross Margin	45%	38%	
Operating Expense	434,392	489,440	
Operating Income	241,707	233,512	4%
Operating Margin	16%	12%	
Non-operating Income and Expense	(66,654)	35,590	
Income before Tax	175,053	269,101	
Income Tax	5,431	41,416	
Income after Tax	169,621	227,686	
Minority Interest	(316)	(8,687)	
Parent Net Income (Loss)	169,937	236,373	
Net Margin	11%	12%	
EPS (NT\$)	2.5	3.5	



# **Balance Sheet**

Unit: NT\$ Thousands	Q2 2020	Q2 2019
Current assets		
Cash and cash equivalents	2,906,801	2,905,136
Notes and accounts receivable, net	652,705	1,231,554
Inventories	548,579	265,867
Total current assets	4,278,134	<mark>4,</mark> 547,370
Non-current assets	2,260,922	700,556
Total Assets	6,539,056	5,247,926
Current liabilities		
Short-term borrowings	1,378,760	968,042
Notes and accounts payable	230,952	573,731
Accrued expenses and other curent liabilities	541,198	726,744
Total current liabilities	<mark>2,9</mark> 06,252	2,964,942
Total Liabilities	3,923,335	3 <b>,</b> 042,292
Total Equity	2,615,721	2,205,635



### **Business Update**

Despite 1H20 revenues showing a mild YoY contraction due to the global pandemic, our operating profit increased 32% YoY driven by the better GM and opex control.

Demand is now recovering, and we are seeing decent customers' pull-in into the seasonally strong months (from both Korean and Chinese customers). As a result, we forecast revenues to rise QoQ in 3Q20. In fact, certain products may even experience foundry capacity constraints, as a result of the rush orders seen in recent days.

For our optical fingerprint sensors, we continue to expand our customer base in China.

Progress of our new fingerprint (ultra-slim, large-area OLED, full-screen LCD) and AI products also remain largely on track.

The shift in product mix has resulted in a small fluctuation in GM in 2Q20, and GM for like-tolike products is stable. Meanwhile, we are seeing unfavorable F/X impact in non-op losses.



Thank you

